

## Home Prices in Halifax See Healthy Gains in Third Quarter of 2018

*Drop in inventory and increased demand reduces days on market*

**HALIFAX, October 16, 2018** – The Royal LePage House Price Survey<sup>1</sup> and Market Survey Forecast released today showed the aggregate price of a home in the region rose 2.4 per cent year-over-year to \$324,498.

When broken out by housing type, the median price of a standard two-storey home increased 3.5 per cent year-over-year to \$343,792, while the median price of a bungalow decreased 1.9 per cent year-over-year to \$271,926. During the same period, the median price of a condominium made the largest gain, rising 5.0 per cent year-over-year to \$321,137.

“Third quarter home sales are up compared to the same period last year while new listings are down resulting in quicker sales and an overall healthy real estate market,” said Marc Doucet, broker of record, Royal LePage Atlantic. “Demand in the region is good as both baby boomers and millennials find the region affordable with excellent selection.”

Looking ahead, Royal LePage forecasts that the aggregate price of a home in Halifax will rise 0.5 per cent to \$326,143 in the fourth quarter of 2018.

“For the remainder of the year, we expect Halifax to keep its positive price momentum but stay within seasonal norms,” added Doucet.

Nationally, year-over-year home prices made modest gains in many regions across Canada in the third quarter of 2018. The Royal LePage National House Price Composite<sup>2</sup>, compiled from proprietary property data in 63 of the nation’s largest real estate markets, showed that the price of a home in Canada increased 2.2 per cent year-over-year to \$625,499 in the third quarter. When broken out by housing type, the median price of a two-storey home rose 1.4 per cent year-over-year to \$736,337, while the median price of a bungalow climbed 1.5 per cent to \$519,886. Condominiums continued to see the highest rate of appreciation nationally when compared to the detached segment, rising 6.7 per cent year-over-year to \$441,240.

Looking ahead, Royal LePage is projecting a further uptick in home price appreciation in the fourth quarter, forecasting a 1.5 per cent increase in the aggregate price of a home in Canada over the next three months.

“Positive economic fundamentals, supported by a new agreement on trade, should bolster consumer confidence across Canada and stoke demand in the nation’s real estate market,” said Phil Soper, president and CEO, Royal LePage. “Dangerously overheated regions have cooled

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<sup>1</sup> Aggregate prices are calculated using a weighted average of the median values of all housing types collected. Data is provided by RPS Real Property Solutions.

<sup>2</sup> Beginning in the first quarter of 2018, seven real estate markets were added to the Royal LePage National House Price Composite. The new regions are smaller markets in Ontario, Alberta, Quebec and British Columbia. Due to the relative size of the markets, any change to the Royal LePage National House Price Composite is expected to be within 0.15 per cent.

considerably this year, while home prices have remained remarkably resilient. This is the soft landing that policy makers were hoping for.”

### **About the Royal LePage House Price Survey**

The Royal LePage House Price Survey provides information on the three most common types of housing in Canada, in 63 of the nation’s largest real estate markets. Housing values in the House Price Survey are based on the Royal LePage National House Price Composite, produced quarterly through the use of company data in addition to data and analytics from its sister company, RPS Real Property Solutions, the trusted source for residential real estate intelligence and analytics in Canada. Commentary on housing and forecast values are provided by Royal LePage residential real estate experts, based on their opinions and market knowledge.

### **About Royal LePage**

Serving Canadians since 1913, Royal LePage is the country’s leading provider of services to real estate brokerages, with a network of close to 18,000 real estate professionals in more than 600 locations nationwide. Royal LePage is the only Canadian real estate company to have its own charitable foundation, the Royal LePage Shelter Foundation, dedicated to supporting women’s and children’s shelters and educational programs aimed at ending domestic violence. Royal LePage is a Brookfield Real Estate Services Inc. company, a TSX-listed corporation trading under the symbol TSX:BRE.

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