

Hamilton House Prices Post Sizeable Gains in the First Quarter of 2018

Region sees multiple offers as GTA homebuyers continue to seek high-quality affordable homes

HAMILTON, April 13, 2018 – The aggregate price of a home in Hamilton saw notable growth in the first quarter of 2018, increasing by 11.8 per cent year-over-year to \$527,001, according to the Royal LePage House Price Survey¹ released today.

When broken out by housing type, the median price of a two-storey home continued to lead all housing segments in terms of appreciation, increasing 12.6 per cent year-over-year to \$557,977 in the first quarter of 2018, while the median price of a bungalow rose 11.4 per cent year-over-year to \$473,175. During the same period, the median price of a condominium decreased by 2.8 per cent year-over-year to \$329,757.

“Hamilton’s affordability relative to the Greater Toronto Area has helped to create consistent demand for property within the region, resulting in strong price appreciation,” said Joe Ferrante, broker of record, Royal LePage State Realty. “While sales activity at the beginning of the quarter has been slow, we saw an increase in multiple-offer situations in March as we entered the spring season. First-time buyers have a lot of options, especially in the condo segment, where development is booming and prices are affordable.”

“GTA-based buyers are still seeking high-quality homes at relatively affordable prices,” continued Ferrante. “Buyers remain drawn to Hamilton’s proximity to other major urban centers, which allows families to work close to home. Despite recent government initiatives, which have slowed the market slightly, Hamilton remains a healthy, affordable market.”

Nationally, Canada’s residential real estate market saw slowing year-over-year increases in the first three months of 2018. On a quarter-over-quarter basis for the same period, home prices in many markets across the country remained relatively flat, with approximately half of the markets studied by Royal LePage posting slight declines.

“We are experiencing a broad-based, residential housing correction in Canada, triggered by federal and provincial intervention,” said Phil Soper, president and CEO, Royal LePage. “Strong house price gains in the first half of 2017 mask some of the recent market shifts when comparing year-over-year home value trends.”

“The combination of declining affordability and government intervention has for the most part neutralized very high home price appreciation levels in the greater Vancouver and Toronto regions, relative to the extreme heights witnessed in recent periods,” continued Soper. “However, the demand for housing is so strong that the rate of home price appreciation is expected to pick up again in the second half of 2018.”

The Royal LePage National House Price Composite, compiled from proprietary property data in 63 of the nation’s largest real estate markets, showed that the price of a home in Canada

¹ Aggregate prices are calculated using a weighted average of the median values of all housing types collected. Data is provided by RPS Real Property Solutions.

increased 6.2 per cent year-over-year to \$605,512 in the first quarter of 2018. When broken out by housing type, the median price of a two-storey home rose 5.7 per cent year-over-year to \$715,726, and the median price of a bungalow climbed 4.5 per cent to \$501,985. Condominiums continued to witness the highest price appreciation rates among housing types studied, rising 10.3 per cent to \$418,245.

“While we have recently seen both overshooting and corrections in Canada’s largest markets, on a national basis we believe the Canadian housing market is amidst a long-term expansionary cycle supported by strong economic fundamentals,” said Soper. “Canada’s stature is rising on a global scale. Our cities continue to be ranked among the most desired places to live in the world. Our economy is strong, our unemployment levels are the lowest they’ve been in four decades and we have one of the fastest-growing populations among advanced economies. These factors combined are incredibly supportive of long-term housing demand and valuations.”

About the Royal LePage House Price Survey

The Royal LePage House Price Survey provides information on the three most common types of housing in Canada, in 63 of the nation’s largest real estate markets. Housing values in the House Price Survey are based on the Royal LePage National House Price Composite, produced quarterly through the use of company data in addition to data and analytics from its sister company, RPS Real Property Solutions, the trusted source for residential real estate intelligence and analytics in Canada. Commentary on housing and forecast values are provided by Royal LePage residential real estate experts, based on their opinions and market knowledge.

About Royal LePage

Serving Canadians since 1913, Royal LePage is the country’s leading provider of services to real estate brokerages, with a network of almost 18,000 real estate professionals in more than 600 locations nationwide. Royal LePage is the only Canadian real estate company to have its own charitable foundation, the Royal LePage Shelter Foundation, dedicated to supporting women’s and children’s shelters and educational programs aimed at ending domestic violence. Royal LePage is a Brookfield Real Estate Services Inc. company, a TSX-listed corporation trading under the symbol TSX:BRE.

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