

Home Prices in Belleville and Trenton See Significant Growth in Third Quarter of 2017

Low inventory and demand for bungalows fuel home prices

BELLEVILLE/TRENTON, October 12, 2017 – The aggregate price of a home in Belleville/Trenton saw significant growth in the first quarter of 2017, increasing by 9.9 per cent year-over-year to \$267,785 according to the Royal LePage House Price Survey¹ released today.

When broken out by housing type, the median price of a two-storey home rose by 2.6 per cent year-over-year to \$245,351 in the first quarter, while the median price of a bungalow increased 16.1 per cent year-over-year to \$291,413 over the same period.

“Demand remains very high in the Quinte region and most of the sales activity has been in the bungalow category. Inventory for the region is down 26 per cent this quarter compared to last year and down 60 per cent from the year before,” said Jeff Nelles, manager, Royal LePage ProAlliance Realty. “We are definitely in a seller’s market and expect that will remain the case for the rest of the year, especially as Durham home prices continue to climb.”

Nelles noted that buyers moving to the area from Toronto, Durham and other large urban centres are attracted to the area’s excellent affordability, manageable commute times and good lifestyle.

“Buyers can move to Belleville or Trenton and buy a beautiful home for well under the price of a home in neighbouring cities,” added Nelles. “It’s not just homeowners in the GTA selling to release equity in their current homes. First-time buyers are discovering how much further their money goes here and it’s a great place to raise a family.”

Nationally, the Royal LePage National House Price Composite, compiled from proprietary property data in 53 of the nation’s largest real estate markets, showed that the price of a home in Canada increased 13.3 per cent year-over-year to \$628,411 in the third quarter. When broken out by housing type, the median price of a standard two-storey home rose 13.9 per cent year-over-year to \$748,049, and the median price of a bungalow grew 9.5 per cent to \$525,781. During the same period, the median price of a condominium rose 15.2 per cent to \$413,670.

Meanwhile, on a quarter-over-quarter basis, home prices in Canada’s five most populated housing markets are rising at a similar, healthy pace – the first time this has occurred in six years.

“For now, the Toronto and Vancouver housing markets have returned to earth,” said Phil Soper, President and CEO, Royal LePage. “After a period of unsustainable price inflation and sharp market corrections, we are seeing low single digit appreciation in each. Calgary has shaken off the oil-bust blues and Montreal appears to be at the beginning of a new era of economic prosperity. Rounding out the ‘big five,’ the Ottawa market is behaving like it usually does - a picture of healthy market growth.”

¹ Aggregate prices are calculated using a weighted average of the median values of all housing types collected. Data is provided by RPS Real Property Solutions.

“Uneven regional economic growth has plagued Canada for much of the past decade, a challenge most evident in the nation’s housing markets,” continued Soper. “For the first time since 2011, we are seeing real estate in all five of our largest cities appreciate at a manageable, healthy clip. Canadian housing is enjoying a Goldilocks moment – not too hot, and not too cold.”

About the Royal LePage House Price Survey

The Royal LePage House Price Survey provides information on the three most common types of housing in Canada, in 53 of the nation’s largest real estate markets. Housing values in the House Price Survey are based on the Royal LePage National House Price Composite, produced quarterly through the use of company data in addition to data and analytics from its sister company, RPS Real Property Solutions, the trusted source for residential real estate intelligence and analytics in Canada. Commentary on housing and forecast values are provided by Royal LePage residential real estate experts, based on their opinions and market knowledge.

About Royal LePage

Serving Canadians since 1913, Royal LePage is the country’s leading provider of services to real estate brokerages, with a network of over 17,000 real estate professionals in more than 600 locations nationwide. Royal LePage is the only Canadian real estate company to have its own charitable foundation, the Royal LePage Shelter Foundation, dedicated to supporting women’s and children’s shelters and educational programs aimed at ending domestic violence. Royal LePage is a Brookfield Real Estate Services Inc. company, a TSX-listed corporation trading under the symbol TSX:BRE.

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