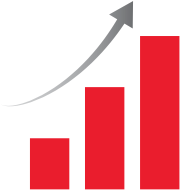


MARKET ACTIVITY



67% say Canada's luxury housing market has seen increased sales activity since January 2015.

80% say activity in the luxury housing market has increased since 2005.



FOREIGN BUYER ACTIVITY

24% report that 25 per cent or more of luxury properties in their area are purchased by foreign buyers.



51% cited mainland China as the primary foreign region generating real estate purchases in Canada.



51% state that foreign buyer activity has increased in their region since January 2015.

66% report that foreign buyer activity has increased in their region since 2005.



2016 **60%** anticipate increased foreign buyer activity in 2016.



BUYER INSIGHTS



97%

characterized typical luxury property buyers as couples.



84%

identified "primary residence" as the top reason for luxury home purchases in their area.



66%

say luxury buyers have children living at home.