

What Royal LePage Brokers and Agents Have to Say About the CLHMS® Training



<p>Tom Tischler Royal LePage Credit Valley Real Estate</p> <p><i>Attended May 2015, Toronto</i></p>	<p>“The course gave me techniques and strategies that I could apply immediately to improve my business, and the quality of service I can provide to my clients.”</p>
<p>Christine Hauschild Royal LePage Team Realty</p> <p><i>Attended May 2015, Toronto</i></p>	<p>“I started using some of the dialogues immediately after taking the course and had instant success. I felt more confident and more prepared.”</p>
<p>Caroline Baile Royal LePage Your Community</p> <p><i>Attended May 2015, Toronto</i></p>	<p>“I have been dealing in the Luxury market for many years, but this course validates my credentials. It establishes a bar of quality that realtors with this designation must attain and maintain; and will give my clients comfort in my ability to represent them in this competitive and challenging market.”</p>
<p>Sean Baker Royal LePage Ryal City Realty</p> <p><i>Attended May 2015, Toronto</i></p>	<p>“The course was great for insight on the luxury home market, but also provided ideas to incorporate in all of your listings. Some of the little details can set you apart from the competition! Highly recommend this course to anyone looking to build on their marketing tools!”</p>
<p>Mimi Keenan Royal LePage Meadowtowne</p> <p><i>Attended May 2015, Toronto</i></p>	<p>“Laurie Moore-Moore is an engaging and charismatic speaker, inviting all to join in the world of luxury real estate and providing the tools to achieve this. Her anecdotes were entertaining and she provided surprisingly regular nuggets of insight. A colleague commented that a course with Laurie was like drinking from a firehose. So true.”</p>
<p>Mike Holmes Royal LePage North Bay Real Estate</p> <p><i>Attended May 2015, Toronto</i></p>	<p>“If you are an agent that is starting to deal or have been dealing in higher end properties I think that the CLHMS course will give you an upper edge on your competition when listing and selling higher end properties. If you are new it will give you ideas that will jump start your entry into that market and if you are a seasoned realtor it will refresh your outlook on that ever growing market.”</p>
<p>Betsy Wolfenden Royal LePage Your Community Realty</p> <p><i>Attended May 2015, Toronto</i></p>	<p>“Even after over 30 years in the business, this was one of the most enjoyable and informative programs I have ever attended. My head is still spinning in a great way with ideas which translate into all facets of my business. Thank you and I look forward to taking the course or any follow up courses again!!”</p>
<p>Morley Forsyth Royal LePage Real Estate Services Ltd.</p> <p><i>Attended May 2015, Toronto</i></p>	<p>“I enjoyed and would recommend taking the CLHMS training course. I found Laurie Moore-Moore’s instruction useful and helpful and she gave us a ton of information. For both agents who are experienced in this market, and for agents who want to break into the luxury market. I think both groups would benefit from taking the CLHMS seminar.”</p>

<p>Catharine Spencer Inniss Royal LePage Lakes of Muskoka</p> <p><i>Attended May 2015, Toronto</i></p>	<p>“Absolutely. The CLHMS training course was invaluable to me. The facilitators have credibility. In Laurie's case, her extensive background and years of training, and in Kofi's case, his ongoing success in his luxury real estate business.” Laurie exhibits the perfect combination of professionalism and warmth, which resonates with me as a professional REALTOR. Kofi is clever and very entertaining. I would take the course again tomorrow, and next week, and next month, if I could afford the time.”</p>
<p>Sam Aiello Royal LePage Premium One Realty</p> <p><i>Attended May 2015, Toronto</i></p>	<p>“The CLHMS training program provided me with great value and insight into the luxury market segment. The content allowed me to better align my marketing/prospecting initiatives and refine my presentation skillset to understand the mindset of the affluent and high net worth client. I highly recommend this course to any real estate professional looking to focus on the luxury market.”</p>
<p>Nancy O’Dea Royal LePage Performance Realty</p> <p><i>Attended May 2015, Toronto</i></p>	<p>“It was reassuring that we are on the right path and already doing many of what Laurie promotes. But I must say there was also an abundance of valuable material and resources that legitimize what we are doing and I appreciate the accreditation and have begun to use both designations on our materials. It is a terrific way to distinguish ourselves from the competition and set ourselves apart.”</p>
<p>Ranjit Chahal Royal LePage Real Estate Services Ltd.</p> <p><i>Attended May 2015, Toronto</i></p>	<p>“It was a great course. I learned a lot of new knowledge and skills. Laurie did a super job by explaining with discussions and examples. Visuals were excellent. Kofi was fantastic with personal experience and live examples. Overall course was extremely valuable and information gained will be very useful. Thank you very much.”</p>
<p>Jay Richardson Royal LePage Lakes of Muskoka</p> <p><i>Attended May 2015, Toronto</i></p>	<p>“The Muskoka and Lake of Bays Luxury cottage market is extremely competitive with several high end luxury boutique and national brands. The CHLMS Million Dollar Guild designation reflects quality and prestige and reinforces my expertise in this market segment. Leveraging this designation together with the distinctive Carriage Trade marketing materials gives me a definite advantage.”</p>
<p>Evelyn Froese Royal LePage Westside</p> <p><i>Attended July 2014, Vancouver</i></p>	<p>“With over 30 years of experience in luxury real estate, the CLHMS course has been most valuable. Laurie Moore-Moore offers a wealth of marketing insights and strategies which have proven to meet or exceed the needs and expectations of my most discerning clients. I highly recommend this course.”</p>